

SHEEHAN PHINNEY

Eric T. Kilchenstein

Shareholder | Portsmouth, NH

Eric's practice includes commercial real estate, commercial finance and general corporate work across numerous industry sectors. He has diverse and extensive experience representing businesses of all sizes, non-profits, lending institutions and individuals. In his commercial real estate practice, he advises clients on the purchase, financing, sale, leasing and development of commercial real estate. On commercial finance matters, he advises borrowers and institutional or private equity lenders. On corporate and general business matters he advises clients on formation, general contract review and negotiation, regulatory compliance, franchise agreements, mergers, sales and acquisitions, financing, land use, development and leasing matters.



Contact Information

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Key Cases

- Represented the developer in the purchase, leasing and financing, including \$60,000,000 in loan facilities, of a mixed-use property in Manchester, NH.
- Represented the buyers in the purchase, finance and affiliated leasing matters, of a portfolio of stores of a national fitness franchise across multiple states.
- Represented a large national lending institution in the refinancing of various loan facilities for a regional grocery store chain including properties in various states.
- Represented the sellers of a portfolio of mobile home parks in multiple states.
- Represented a large national lender in the workout of related loan facilities secured by a large commercial real estate portfolio.

Practice Areas

- Real Estate & Development
- Corporate
- Acquisition & Sales
- Business Formation & Succession Planning
- Equity Investment Group
- Commercial Contracts
- Commercial Leasing
- Condominiums
- Copyrights
- Development & Construction

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- Franchises & Distribution
- Mergers & Acquisitions
- Non-Profit, Charitable & Religious Institutions
- Private Companies
- Real Estate Financing
- Technology & Related Commercial Agreements
- Trademarks
- Workouts Foreclosures & Loan Purchases
- Zoning, Planning & Land Use

Admissions

- State of New Hampshire

Education

- J.D., University of New Hampshire School of Law
- B.A., Mary Washington College

Civic Involvement

- Chair, Real Estate Section of New Hampshire Bar Association
- Past Treasurer and Board Member, Pope Memorial Cocheco Valley Humane Society

Publications

- Legal housekeeping for your commercial real estate
- Commercial Real Estate Finance: A quick primer for businesses on Commercial Loan Guaranties
- Some Key Considerations in Negotiating a Commercial Lease (page 36)